RACKWARE

CASE STUDY

Astute Helps Gallaudet University Deploy RackWare's DR Solution on OCI

GALLAUDET UNIVERSITY
CONNECT. DISCOVER. INFLUENCE.

For more than 150 years, Gallaudet University has led advances in education of deaf and hard of hearing students and deaf rights worldwide.

PROBLEM

Provide a business continuity and validated disaster recovery plan to the university amidst unprecedented budget challenges as a result of COVID-19. Need for a cost-effective service, not just a DR solution as internal resources are scarce.

RESULT

- Disaster Recovery as a Service deployed on OCI, serviced by Astute, and powered by RackWare.

- Full implementation in less than a week, including initial DR test.

- Critical DR capability provided as a part of the organizations BCP, automated, tested, validated, and ready at any time with industry standard RTO/RPO, at a fraction of the cost of traditional DR deployment thanks to Astute's services and RackWare's paradigm changing software.

> *"RackWare, allows us to provide a very cost-effective solution for disaster recovery as a service on OCI. We're thrilled to be able to offer meaningful RTO/RPOs to our customers at a compelling price point."*

Joe Finlinson
Chief Technology Officer, Astute Business Solutions

ASTUTE
BUSINESS SOLUTIONS

Astute Business Solutions was founded in 2006 in Pleasanton, CA (San Francisco Bay Area). Astute helps clients transform their businesses through innovative, practical, and cost-effective methods using Oracle Solutions (on-premise and Cloud).

RACKWARE

RackWare provides an intelligent highly automated Hybrid Cloud Management Platform that extends across physical and virtual environments. It provides greater availability and flexibility for enterprise IT users, and reduced costs for enterprise IT providers. RackWare customers realize a cost savings of 40 to 50 percent, a reduction in time and resources by 20:1, while getting the highest performance and availability out of their cloud. RackWare is a well-established private company supporting customers from the Fortune 500 and large public agencies, around the globe.